



Crestwood Associates

www.crestwood.com

Crestwood Associates, a Microsoft Dynamics, Acumatica, and Greentree Partner, brings the knowledge and experience needed to implement, maintain, and update your small to medium business enterprise solution. As a successful technology consulting firm, Crestwood strives to bring businesses like yours the latest in Cloud, ERP, and CRM innovations.



Crestwood Associates is a Gold Certified Microsoft Cloud Solution Provider (CSP Direct). Microsoft has enlisted specific partners like Crestwood to assist their customers to move the cloud, but also build value by providing them with the level of support they require in their cloud adoption. This new way of cloud offerings by Microsoft is exciting and revolutionary for two main reasons:

1. Finally, IT cloud solution providers have the power to build the best possible cloud experience for their customers that comes from a single source.
2. Cloud solution providers can now integrate their own cloud products and services with the full suite of familiar Microsoft products in the cloud with one billing system for all.

This program enables Crestwood to establish a Cloud Services relationship with customers that already have existing Microsoft tenants or subscriptions. Any existing direct Microsoft Office or M365 customer can establish a relationship with Crestwood Associates and move their existing licenses over to Crestwood, as well as purchase additional licenses as needed. Crestwood customers can now benefit from the direct provision, management, support and billing for the complete Microsoft Cloud portfolio. Working together with Crestwood, takes away the headache of administering your cloud licensing. In addition, clients have the comfort of knowing they are working with a trusted Microsoft partner.

The benefits of working directly with the Crestwood Cloud Concierge are:

- Flexible and simplified monthly billing on all your Microsoft Cloud Services
- Pay for what you need with flexibility to increase or decrease licenses at any point
- Improved levels of administrator and user support
- Productivity & security assessment
- Webinars & updates
- User adoption assistance
- Information on new features
- Immediate support escalation

By leveraging the expertise of Crestwood as your CSP partner and having all deployment processes managed by a single provider you will save time that can be allocated in more strategic business initiatives. You can work with your favorite partner who already knows and understands your business and who ensures that you won't be charged for a service that you don't require. Microsoft wants you to have your choice of partners and services. It does not change or modify your existing subscriptions, we do not have access to your data, nor does it change the terms of your existing subscriptions. You get the additional value of one provider who you know and trust, flexible licensing, improved support, along with the added benefit of simplified monthly billing. All this at no additional charge.



sales@crestwood.com



847-394-8820



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