Crestwood Associates
ERP Solution Experts

CRESTWOOD ADVANCED COMMISSIONS

No more spreadsheets in Acumatica

Acumatica — CERTIFIED — APPLICATION

Save hours of time calculating, verifying, and paying out commissions with the Advanced Commissions add-on for Acumatica. Streamline your process for multiple and flexible calculations – all without leaving Acumatica.

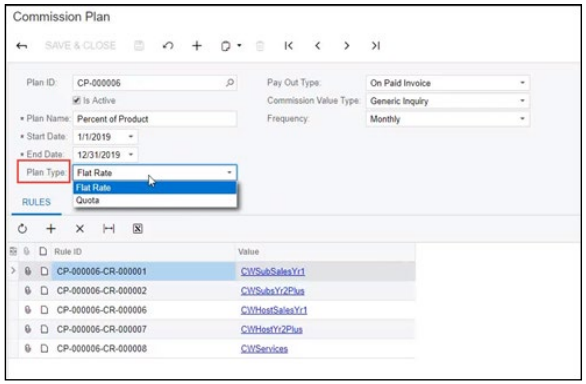
Powerful Custom Plans

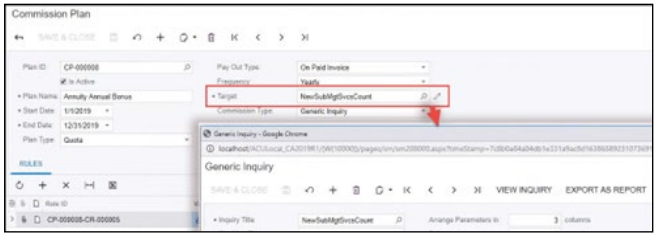
- Automate commission plans and payouts for any scenario.
- Calculate commissions on revenue & profit.
- Calculate commissions on reaching milestones or goals.
- Easily split commissions – on Sales Orders, Project Tasks, and more.
- Define quotas and tiers for every plan, customized for every salesperson.

Complex Calculations without Excel

Leverage the power of Acumatica Generic Inquiries for your conditions and results.

- Calculate commission rates, quotas, and levels based on just about anything in your Acumatica system using GIs.





KEY BENEFITS

Unlimited Complex Plans

- Set up as many different plan types as required, then never touch them again
- Calculate commission from revenue or profit
- Split commissions any way
- Define quotas and tiers

Save Hours of Time

- No more manual processes
- No need to export to Excel to perform complex calculations
- Set up the formula for any field, and then forget it
- View calculations and payout totals all in one place

Uses Generic Inquiries

- Integrates seamlessly
- Able to leverage the power of Acumatica GIs to calculate payouts based on virtually anything in your system

Easily Monitor Progress

- Intuitive visual dashboards allow salespeople to keep track of progress toward goals, quotas, payouts, and more

Advanced Commissions

Social Media

Contact

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Overview

Crestwood Associates is an award-winning Acumatica and Microsoft certified partner with proven success in 5,000+ ERP implementations. For more than 20 years, Crestwood Associates has been providing innovative technology solutions to accelerate operational efficiencies for mid-market organizations. Best known for delivering unparalleled value to their clients, Crestwood serves thousands of clients nationwide, and is rapidly expanding reach across the United States.

For more information about Crestwood or ERP solutions, visit **crestwood.com**

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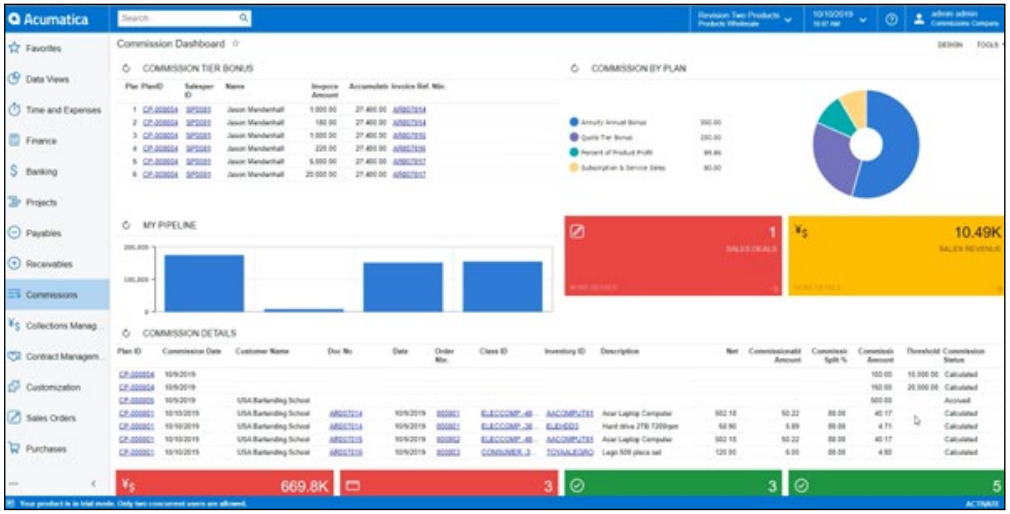
Advanced Commissions Features and Capabilities

Unlimited Complex Custom Plans	Create as many plans as you need. Completely flexible and customized to your company's needs. Calculate commissions on profit (not just revenue), reaching milestones or goals, do splits, or virtually anything else.
Eliminate Manual Calculations	Completely automate processing with easy-to-build expressions, from simple percentages to complex tiered payouts. All done within Acumatica – no more exporting to Excel
Total Flexibility	Set up plans using any data - salespeople, tiers, quotas, levels, etc. Ability to manually adjust later to add corrections or additional bonuses.
Powered by GI	Integrates seamlessly with your existing system, leveraging the power of Generic Inquiries to create any parameters desired for the commission payout.
Visual Dashboards	Salespeople can monitor their payouts and upcoming commissions, and sales managers can easily track progress toward goals using the intuitive dashboards.



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THE ACUMATICA ERP DIFFERENCE

Acumatica delivers a full suite of integrated business management applications unlike any other ERP solution on the market today.

Streamline Operations
Manage your business more efficiently:
- Automate processes
- Control workflows
- Access the system from anywhere on any device—including mobile
- Promote collaboration with all-inclusive user licensing

Adaptable Solution
Add and extend:
- Deploy in-house, or in a private or public cloud
- Easily configure your solution to fit your needs
- Add capabilities such as CRM or data visualization at any time
- Extend to other solutions and applications beyond ERP

Your Business Accelerated
Get a single version of the truth:
- Accelerate business performance and make smarter decisions with automated processes, real-time data collection, financial analyses, and forecasting
- No per-user pricing – system scales as your business grows

Learn more and request a consultation with our ERP Experts at crestwood.com

Acumatica
The Cloud ERP