



360° ORDER VIEW (formerly Customer Launchpad)

MAKE IT EASY FOR YOUR SALES TEAM TO SELL WITH ALL INFORMATION IN ONE PLACE

Sales, item, and customer analysis all in one place, instead of jumping from screen to screen.

VIEW COMPLETE SALES ORDER HISTORY

- Complete customer view with easy drill-down in the details.

Customer	Order Nbr.	Inventory ID	Description	Item Class	Order Date	Unit Price	Quant.	UoM	Discn	Perct
ABARTEN...	S0004315	AACOMPUT01	Acer Laptop Computer	ELECC...	6/6/2018	560.00	1.00	EA	0.0000	
ABARTEN...	S0004416	AALegos00	Lego 500 piece set	CONSU...	8/21/2018	110.00	1.00	EA	0.0000	
ABARTEN...	S0004417	AALegos00	Lego 500 piece set	CONSU...	8/21/2018	110.00	2.00	EA	0.0000	
ABARTEN...	S0004136	FOODCOLA12	Coca-Cola Cans 12 Ce...	FOOD...	1/15/2018	4.39	3,200.00	EA	0.0000	
ABARTEN...	S0004170	FOODCOLA12	Coca-Cola Cans 12 Ce...	FOOD...	2/15/2018	4.39	3,900.00	EA	0.0000	
ABARTEN...	S0004204	FOODCOLA12	Coca-Cola Cans 12 Ce...	FOOD...	3/15/2018	4.39	3,400.00	EA	0.0000	
ABARTEN...	S0004236	FOODCOLA12	Coca-Cola Cans 12 Ce...	FOOD...	4/15/2018	4.39	4,400.00	EA	0.0000	
ABARTEN...	S0004271	FOODCOLA12	Coca-Cola Cans 12 Ce...	FOOD...	5/15/2018	4.39	3,300.00	EA	0.0000	
ABARTEN...	S0004304	FOODCOLA12	Coca-Cola Cans 12 Ce...	FOOD...	6/5/2018	4.39	4,000.00	EA	0.0000	
ABARTEN...	S0004339	FOODCOLA12	Coca-Cola Cans 12 Ce...	FOOD...	7/15/2018	4.39	5,700.00	EA	0.0000	
ABARTEN...	S0004383	FOODCOLA12	Coca-Cola Cans 12 Ce...	FOOD...	8/15/2018	4.39	3,400.00	EA	0.0000	
ABARTEN...	S0004437	FOODCOLA12	Coca-Cola Cans 12 Ce...	FOOD...	9/15/2018	4.39	5,300.00	EA	0.0000	
ABARTEN...	S0004488	FOODCOLA12	Coca-Cola Cans 12 Ce...	FOOD...	10/15/2018	4.39	5,500.00	EA	0.0000	
ABARTEN...	S0004136	SPECIALORD	Special or custom order	ALLOTH...	1/30/2018	8,000.00	20.00	EA	0.0000	

FIND ANY SALES ORDER FAST

- Find any Sales Orders by Customer, Customer Class, Order Number, Shipment Number, Item Number or Item Class.

QUICK SALES ORDER ENTRY

- Select any items from an existing customer order and easily do a "Quick SO Creation" to create another Acumatica Sales Order.
- Quickly create new sales orders from a previous customer order.

CREATE AND ANALYZE ORDERS QUICKLY

- Access the 360° Order View directly from the Acumatica Sales Order and add items as requested by the customer.
- Easily view prices per item per customer.

KEY BENEFITS

CREATE SALES QUICKLY

- Quickly recommend additional products based on history
- Quickly create a duplicate sales order
- Quickly find Customer and Inventory history to offer recommendations

SALES ANALYSIS

- View all orders for a particular product
- Quickly recommend additional products based on history
- Easily answer all your customer questions
- View profitability statistics

ITEM ANALYSIS

- Easy inventory analysis
- View all sales orders by item or class
- See which customers purchased which products and at what profitability
- Quick profit report on items

CUSTOMER RELATIONSHIPS

- Quickly and easily answer all customer questions
- No screen jumping needed
- Do customer re-order on the fly

360° ORDER VIEW
for Acumatica



360° ORDER VIEW FEATURES AND CAPABILITIES (formerly Customer Launchpad)

One Central Screen

Get all your customer and Sales Order information in one place. No more screen jumping needed.

Complete Customer History

See all your customer history with easy drill-down into details.

1-Click Orders

Create orders for your customer with the Quick SO Creation.

Customer Analysis

Quickly analyze your customer's purchasing history and your profitability.

Complete Inventory Analysis

View all sales orders by inventory item or class. Simply enter an item ID and see which customers purchased the product and at what price and profitability.

The screenshot shows the 'Customer Launchpad' interface with a search for 'AACOMPUT01 - Acer Laptop'. Below the search results, a table displays a list of sales orders. The table has columns for Customer, Order Nbr., Inventory ID, Description, Item Class ID, Order Date, Unit Price, Quantity, and Disc. Per. The 'Customer' column is highlighted with a blue box, and the 'Inventory ID' column is also highlighted with a blue box.

Customer	Order Nbr.	Inventory ID	Description	Item Class ID	Order Date	Unit Price	Quantity	Disc. Per.
ELEVATION	AR095524	AACOMPUT01	Acer Laptop Computer	ELECC	1/7/2018	500.00	20.00	EA 0.00%
JEVTCOM	AR095525	AACOMPUT01	Acer Laptop Computer	ELECC	1/10/2018	500.00	20.00	EA 0.00%
BRASSKEY	AR095526	AACOMPUT01	Acer Laptop Computer	ELECC	1/21/2018	500.00	50.00	EA 0.00%
BRASSKEY	AR095584	AACOMPUT01	Acer Laptop Computer	ELECC	2/7/2018	500.00	40.00	EA 0.00%
CARRIBEAN	AR095585	AACOMPUT01	Acer Laptop Computer	ELECC	2/10/2018	488.21	50.00	EA 0.00%
JEVTCOM	AR095586	AACOMPUT01	Acer Laptop Computer	ELECC	2/21/2018	500.00	50.00	EA 0.00%
WRIGHTC	AR095582	AACOMPUT01	Acer Laptop Computer	ELECC	3/7/2018	500.00	30.00	EA 0.00%
ELEVATION	AR095653	AACOMPUT01	Acer Laptop Computer	ELECC	3/10/2018	500.00	30.00	EA 0.00%
WRIGHTC	AR095654	AACOMPUT01	Acer Laptop Computer	ELECC	3/21/2018	500.00	50.00	EA 0.00%
WYAN	AR095723	AACOMPUT01	Acer Laptop Computer	ELECC	4/7/2018	500.00	30.00	EA 0.00%
BRASSKEY	AR095724	AACOMPUT01	Acer Laptop Computer	ELECC	4/10/2018	500.00	30.00	EA 0.00%
BRASSKEY	AR095785	AACOMPUT01	Acer Laptop Computer	ELECC	5/7/2018	500.00	30.00	EA 0.00%
ARTCAGES	AR095786	AACOMPUT01	Acer Laptop Computer	ELECC	5/10/2018	500.00	80.00	EA 0.00%
ARTCAGES	AR095787	AACOMPUT01	Acer Laptop Computer	ELECC	5/21/2018	500.00	30.00	EA 0.00%

Sales Rep Analysis

See which Sales Reps sold particular products and at what profitability to your company.

THE ACUMATICA ERP DIFFERENCE

Acumatica delivers a full suite of integrated business management applications unlike any other ERP solution on the market today.

STREAMLINE OPERATIONS

Manage your business more efficiently:

- Automate processes
- Control workflows
- Access the system from anywhere on any device—including mobile
- Promote collaboration with all-inclusive user licensing

ADAPTABLE SOLUTION

Add and extend:

- Deploy in-house or in a private or public cloud
- Easily configure your solution to fit your needs
- Add capabilities such as CRM or data visualization at any time
- Extend to other solutions and applications beyond ERP

YOUR BUSINESS ACCELERATED

Get a single version of the truth:

- Accelerate business performance and make smarter decisions with automated processes, real-time data collection, financial analyses, and forecasting
- No per user pricing – system scales as your business grows

360° ORDER VIEW
for Acumatica